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Date: 8/11/2017 GAIN Report Number: CI1714

Chile

Post: Santiago

FAS Santiago Ensures Entry of U.S. Poultry Shipments

Report Categories: SP2 - Prevent or Resolve Barriers to Trade that Hinder U.S. Food and Agricultural Exports Approved By: Marcela Rondon, Agricultural Attaché

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Report Highlights:

Post interventions in the month of July helped release a total of nine containers from the same exporter with a total value of \$ 312,816.

General Information:

On July 19, Post received notification that seven loads of U.S. poultry slated to arrive in Chile had problems with their export documentation and were set to be rejected at port. The seven loads consisted of 178 metric tons of chicken whole legs produced in Goldsboro, North Carolina (NC) and were valued at \$244,000. The exporter quickly contacted Post for assistance to resolve the problem.

Post reached out to FSIS Washington and Chilean authorities at the *Servicio Agricola y Ganadero* (SAG) to understand the issue and find a solution. Post discovered that the cold storage facility the product originated from was not listed in the FSIS Meat Poultry and Egg Product Inspection Directory. FSIS committed to update the directory as soon as possible and notify Post.

Post notified SAG that the poultry plant had their documentation in order and that the issue was just that the Directory was not up-to-date. SAG accepted Post's explanation and allowed the entry of the shipments. SAG requested to be officially notified by Post once the cold storage facility was listed in the FSIS Directory.

Post interventions in the month of July helped release a total of nine containers from the same exporter with a total value of \$ 312,816. See Gain Report from 07-20-2017

FAS Santiago Ensures Entry of U.S. Poultry Shipment Valued at approximately \$20,000 to Chilean Market

On August 3, Post received notification that a container of turkey drumettes was detained at the port of San Antonio in the Valparaiso Region due to errors in the FSIS Letterhead Certificate to Export Frozen or Chilled Poultry Meat to Chile. Post quickly contacted the Chilean importer and the U.S. exporter and instructed them to obtain an *in lieu* certificate from FSIS to replace the one with errors. Post received a pdf copy of the *in lieu* certificate and sent it to SAG authorities in order to negotiate the prompt release of the shipment and avoid further storage fees at port. The shipment consisted on 54,000 pounds of turkey products worth approximately \$20,000.

Chile is the largest market for U.S. poultry products in South America ad world and the11th largest market for U.S. poultry products in the world.